

## **VICTORY TERMINAL FINANCIAL SERVICES**

Victory Terminal financial services one of the India's biggest Names in the financial investment consultancy, India's emerging leading brand or we can say "new age of advisory". Victory Terminal financial services has day one SEBI registered Organization (INA000004559). Senior Management has experience of almost 15years of dealing in financial investment; we have great experience of working in Leading International brands like Reliance ADAG, TATA AIG, BAJAJ ALLIANZ, and HDFCSLIC. We are renowned name in financial market Research and investment advisory company.

## **CAREER WITH VICTORY TERMINAL FINANCIAL SERVICES**

We are strongly believes that our people are our biggest strengths and they are all asset for us, we believes that people development is key for success. So we always value them. Our performance-driven work culture empowers our team to grow, achieve and hunt for spanking new challenges. When people join us, they join a highly spirited team of dedicated professionals whose performance is directly driven by our founding members' vision and values. We always appreciate and accept and welcoming the new ideas, new strategy, new initiative from our employee, we involve our employee as their experience in our decision making panel giving equal opportunity to Grow.

## **WHY JOIN VICTORY TERMINAL**

1. Day 1 SEBI registered company. One of the fastest growing companies in central India.
2. Strong Educational, Administrative, Managerial, Training, Background of seniors.
3. Almost 15 years of Experience of Financial Market, Got the Experience from biggest International corporate Brand Like: Reliance Life, HDFC Life, TATA AIG, Bajaj Allianz.
4. Best Ethical and customer centric best practices of advisory business.
5. Multiple Product Knowledge, Stock Commodity, Forex, (certified Investment Advisor from SEBI) Life Insurance, Health Insurance, General Insurance Overall Investment related query will be solve at one place.
6. Management Believes overall development of all employee in all department.
7. Planning for company sponsored educational program for based certain criteria, like (NISM/NCFM certification, Research certifications.
8. Regular Training, Development and motivation sessions from different industry top level Management Gurus.
9. Employee Accidental Insurance, Employee Health Insurance, Provident Fund, will be for eligible Staff Only.
10. Additional earning opportunity, fast track promotion scheme, early birds incentives.
11. National and international holiday packages for self and family on eligibility T&C apply)
12. Rewards Recognitions
13. Fun at work, healthy working atmosphere.

Overall Focus on Personal and Professional Growth, Job Satisfaction, job security, Positive work culture,

\*T&C Apply

## JOB PROFILE DESCRIPTION: TRANIEE BUSINESS ANAYSIST

1. Communicate to clients about the products & services (Not to go out of office)
2. Convert the clients in our services through Financial Consultancy about stock market.
3. Follow-up with clients for updating products and services.
4. Operating (software) Customer Relationship Management (CRM).
5. Identify business opportunities and analyzing the right options.
6. Assisting in implementing the work strategy as set by the Management.
7. Generate the leads of prospective clients.
8. Review market trends and preferences.
9. Lead conversion.
10. Payment follow- up.
  - Maintain the relationship with clients.
  - Evaluate the performance and responsible for achieving the sales goal.
  - Customer relationship management.
  - Identify business opportunities and analyzing sales options.
  - Assist in implementing the sales strategy as set by the Senior Manager.
  - Maintain relationships with clients by providing support, follow- up information, guidance and recommendation.
  - Generate Revenue.

### Desired Candidate-

- Good Communication and Presentation Skills
- Command over English speaking and decent Hindi.(Other Languages welcome)
- Excellent at Client handling and servicing
- Telephone Manners & Etiquettes
- Knowledge of Financial Market is an added advantage
- Highly performance oriented/ target oriented.
- Confident, honest and pleasing sales manners.

### QUALIFICATION: Post Graduate/BE/MBA/BBA

### COMPENSTATION STRUCTURE: CTC (COST TO COMPANY)

*BUSINESS ANALYSIS	MONTHLY	YEARLY
*COMPENSTATION STRUCTURE	-----	-----
*HEADS OF SALARY	-----	-----
*BASIC+HRA+ATTENDENCE ALLOWANCE=6500+1500+1500	9500	114000
*PERFORMANCE ALLOWANCE ON 100% TGT DONE	7000	84000
*ANNUAL BONUS	1000	12000
*SPECIAL PERFORMANCE ALLOWANCE TGT ACHIEVMENT 160% ANNUALY	9000	108000
*CONTEST OFFER EARNING APPROXIMATELY *	4500	54000
*COST TO COMPANY (CTC)* SUM TOTAL	31000	372000

Contact us:

Team HR Victory Terminal Mob no. 8889854321 / 9752543321 / 07314094321

[hr@victoryterminal.com](mailto:hr@victoryterminal.com) [support@victoryterminal.com](mailto:support@victoryterminal.com) [vikramsingh.vt@gmail.com](mailto:vikramsingh.vt@gmail.com)

[WWW.VICTORYTERMINAL.COM](http://WWW.VICTORYTERMINAL.COM) \*T&C Apply